

- DEERFIELD INSURANCE COMPANY
- EVANSTON INSURANCE COMPANY
- ESSEX INSURANCE COMPANY
- MARKEL AMERICAN INSURANCE COMPANY
- MARKEL INSURANCE COMPANY

SUPPLEMENT FOR MORTGAGE BROKERS

All questions MUST be completed in full.

If space is insufficient to answer any question fully, attach a separate sheet.

1. Full name of Applicant: _____

2. For all mortgages handled during the last twelve months, provide the percentage of total services provided:

(a) Origination Only	_____	%
(b) Underwritten	_____	%
(c) Package and Sold	_____	%
(d) Servicing	_____	%
(e) Other (specify) _____	_____	%

3. (a) Does the Applicant hold the appropriate licenses in the states which require Mortgage Brokers/Correspondents to be licensed? [] Yes [] No
 (b) In which states is the Applicant licensed? _____
 (c) In which states does the Applicant operate where they are not licensed? _____

4. Does the Applicant hold funds in escrow? [] Yes [] No
 If Yes, does the Applicant hold these fund in a fiduciary account? [] Yes [] No

5. Limit for Fidelity Bond: _____

6. Are appraisals performed by in-house appraisers? [] Yes [] No
 If Yes, provide details. _____

7. What procedures does the applicant have in place to assure timely and proper disclosure of Good Faith and Truth in Lending Estimates? _____

9. Is the Applicant aware of any violation or potential violations of laws in the following areas:

(a) Real Estate Settlement Procedures Act?	[] Yes	[] No
(b) Truth in Lending?	[] Yes	[] No
(c) Equal Credit Opportunity?	[] Yes	[] No

10. (a) Total annual volume of mortgages brokered during the last twelve months: \$ _____
 (b) Provide the percentage split for each mortgage type.

(i) Conventional	_____%	Government	_____%
(ii) 1 st Mortgages	_____%	2 nd Mortgages	_____%
(iii) Owner Occupied	_____%	Non-owner Occupied	_____%
(iv) Purchase	_____%	Refinance	_____%
(v) Conforming	_____%	Non-conforming	_____%

(c) Provide the percentage of mortgages brokered that are from each of the following sources.

Advertising/Direct Mail	_____ %
Builders	_____ %
Customer Referrals	_____ %
Financial Planners	_____ %
Prior Customers	_____ %
Realtors	_____ %
Telemarketing	_____ %
Parent Company/Subsidiary Referral	_____ %

If the source of any mortgage is from a parent company or subsidiary, provide details. _____

Signing this Supplement does not bind the Company to provide or the Applicant to purchase the insurance.

It is understood that information submitted herein becomes a part of our application for insurance and is subject to the same declarations, representations and conditions.

Must be signed by director, executive officer, partner or equivalent within 60 days of the proposed effective date.

Name of Applicant

Title

Signature of Applicant

Date